

Message Text

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PAGE 01 HELSIN 00753 170708Z

17

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R 161504Z APR 74

FM AMEMBASSY HELSINKI

TO USDOC WASHDC

INFO SECSTATE WASHDC 7363

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E.O. 11652: N/A

TAGS: BEXP FI

SUBJ: PRIVATE TRADE OPPORTUNITY

REF: STOCKHOLM T-1095 MARCH 14, 1974

1. 405/01/P0006

2. 041574

3. KSARPARANTA

4. 405 FINLAND

5. M

6A. TELEX AND AIRMAIL --

6B. MR. PEKKA TYPPO, CHIEF SYSTEM ENGINEER

6C. OY NOKIA AB ELECTRONICS

PL 780, 00101 HELSINKI 10

7. TELEX 12579 ELEN0 SF

8. CO. REF. 8541/754/PT/PXL APR 4, 74

9. 104. 9A. DIRECT SALE TO NOKIA WHO WILL INCORPORATE
EQUIPMENT AS ANCILLARY COMPONENT IN PROCESS COMPUTER
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PAGE 02 HELSIN 00753 170708Z

SYSTEMS MANUFACTURED BY NOKIA FOR SALE.

10. DESCRIPTION.

3829295 - 0150. ELECTRONIC MOISTURE AND BASIS WEIGHT
MEASURING DEVICES FOR DATA MACHINE CONTROL OF PAPER
MAKING MACHINES. SPECIFICATIONS, ACCURACY: BASIS
WEIGHT PLUS MINUS 0.5 PERCENT, MOISTURE: PLUS MINUS
0.3 PERCENT H2O; MEASURING RANGE: BASIS WEIGHT
0-500 G/SQUARE METER, MOISTURE 0-40 PERCENT H2O;
POSSIBILITY FOR TRAVERSING. ANNUAL REQUIREMENT: 5 TO
10 UNITS. MAXIMUM PRICE PER UNIT NOT TO EXCEED
DOLS 25,000. QUOTATION TERM: CIF HELSINKI. BUYER IS
COUNTRY'S FOURTH LARGEST MANUFACTURING COMPANY WHOSE
DIVISIONS MANUFACTURE PULP, PAPER, ELECTRIC CABLES
AND WIRES, INDUSTRIAL PROCESS COMPUTER SYSTEMS AND
OTHER ELECTRONIC APPARATUS AND INSTRUMENTS, TIRES
AND RUBBER PRODUCTS. REPRESENTS U.S. COMPUTERS IN
FINLAND. ITS BUSINESS REPUTATION IS EXCELLENT.
KREHBIEL

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Message Attributes

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Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
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